March 16th, 2015

STATE



OF THE



MARKET



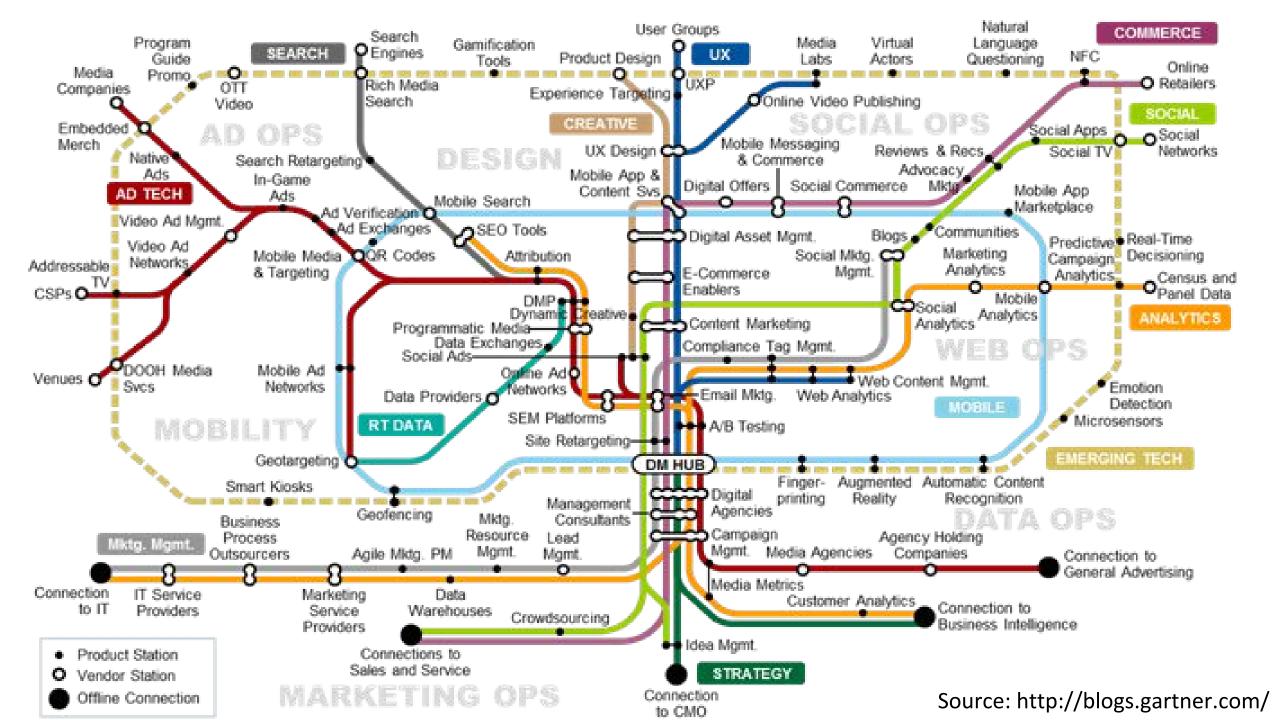
GREETINGS PROFESSOR FALKEN.
SHALL WE PLAY A GAME?





Today ?





Moore's

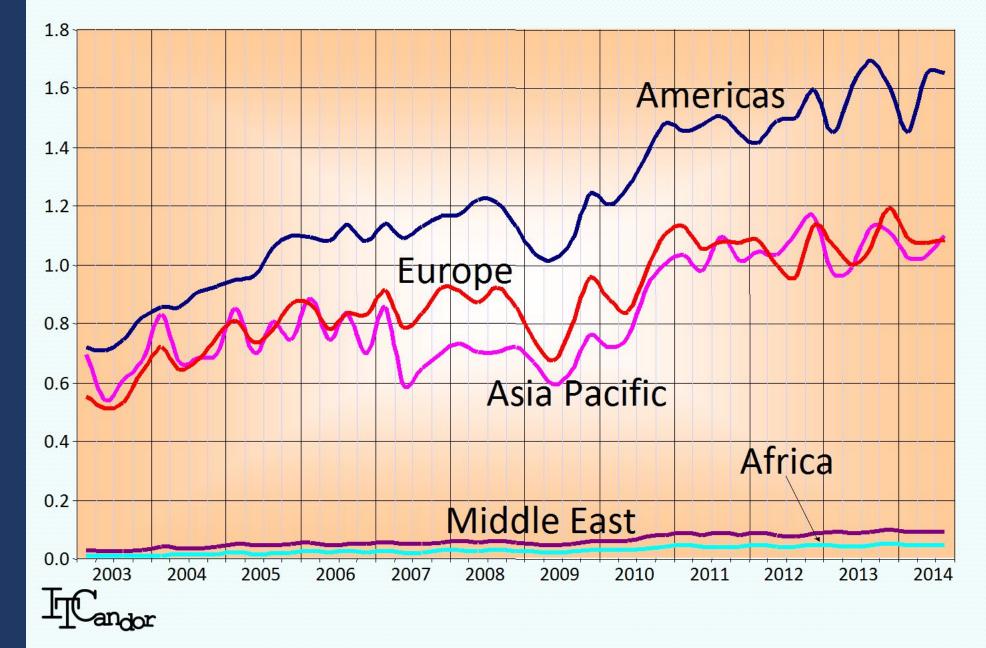




Server Market Trends

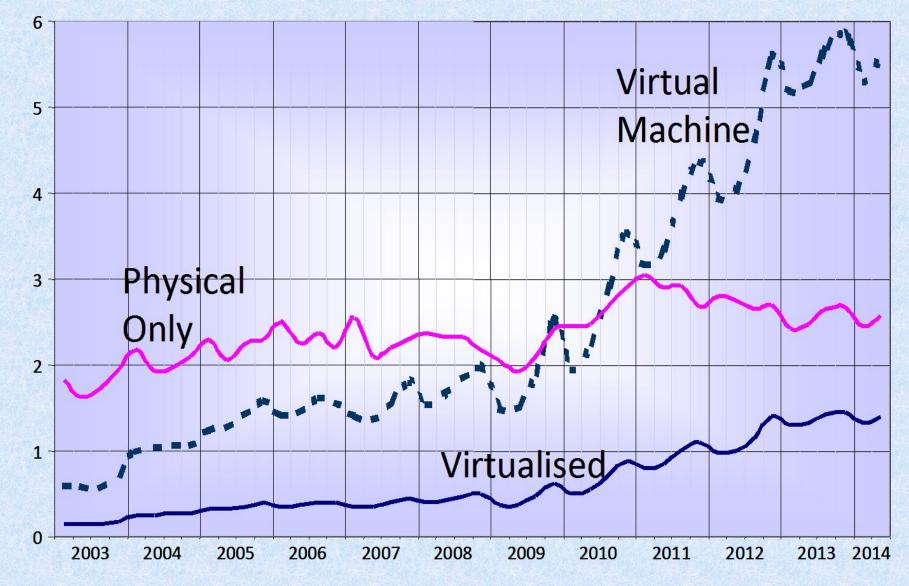


Server shipments (million) by region and quarter - 2003-2014



Virtualization

Server Unit (Million) Shipments – Physical-only, Virtualised and Virtual Machines by Quarter – 2003-2014

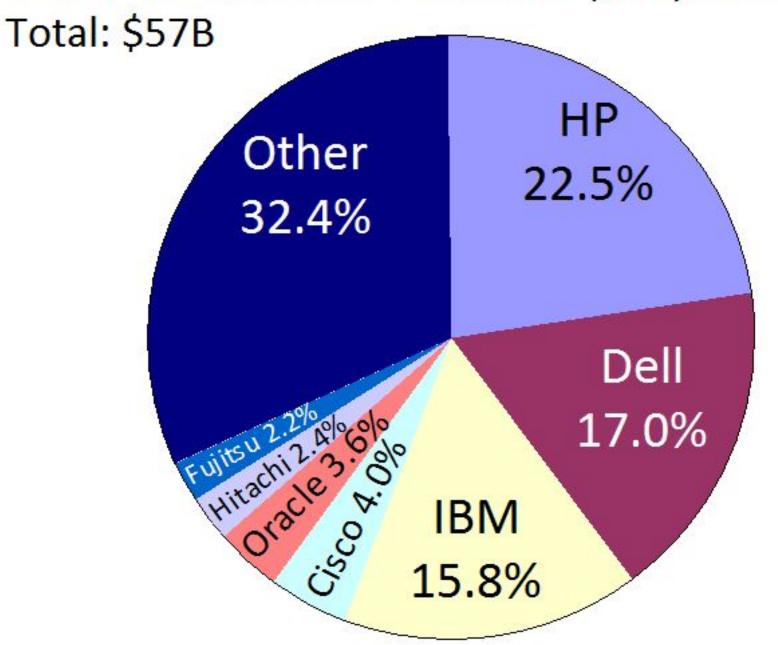




Source: ITCandor, 2014

Server Market Trends

Server Market Shares Revenue (\$US) 2013

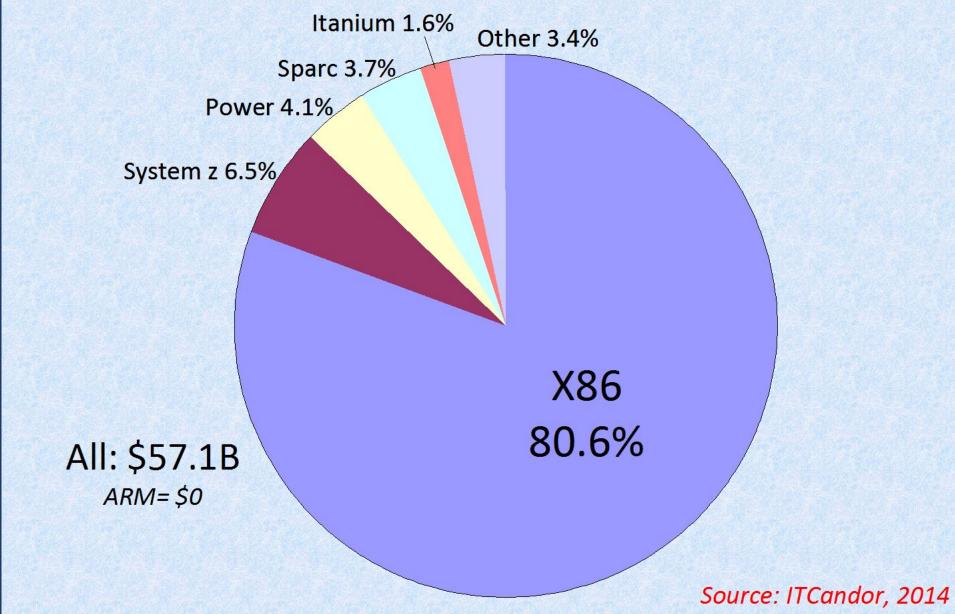






Server Market Trends

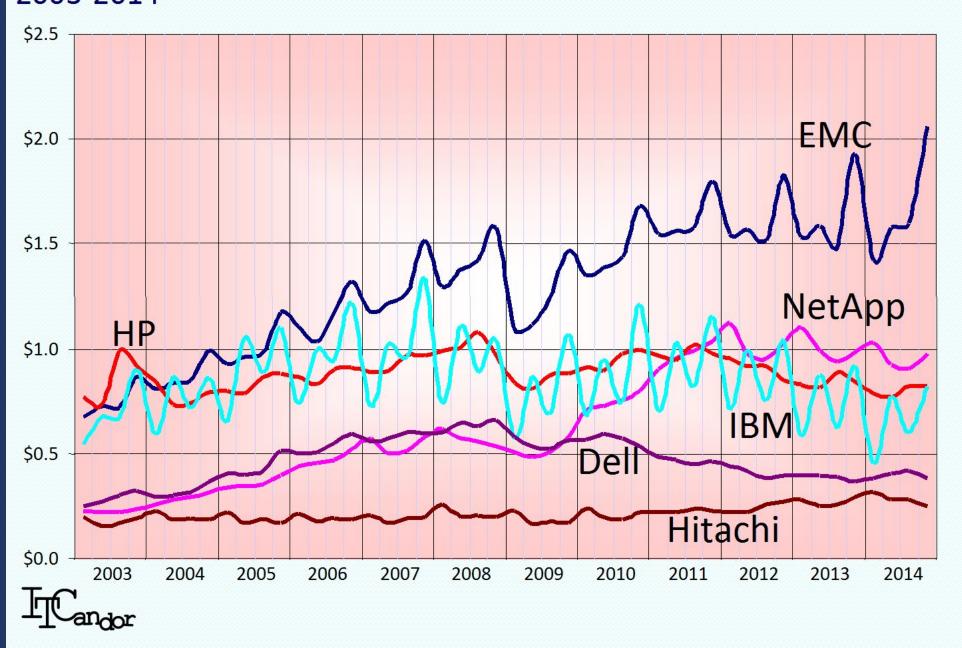
Server Revenues (\$US Billion) by Processor — Year to End of June 2014





Storage Market Trends

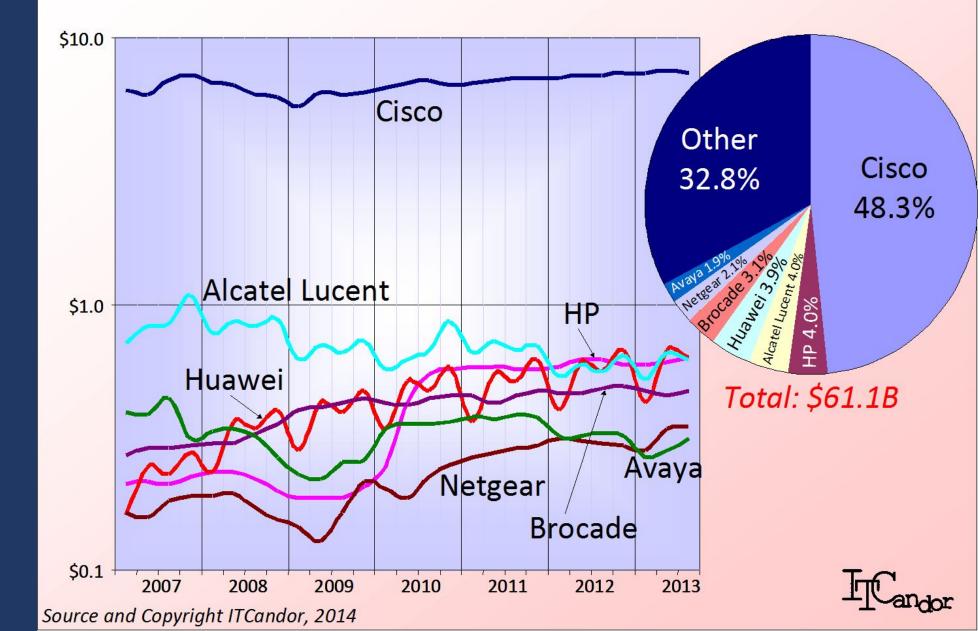
Storage systems revenues (\$US billion) by major supplier and quarter 2003-2014



Network Market Trends



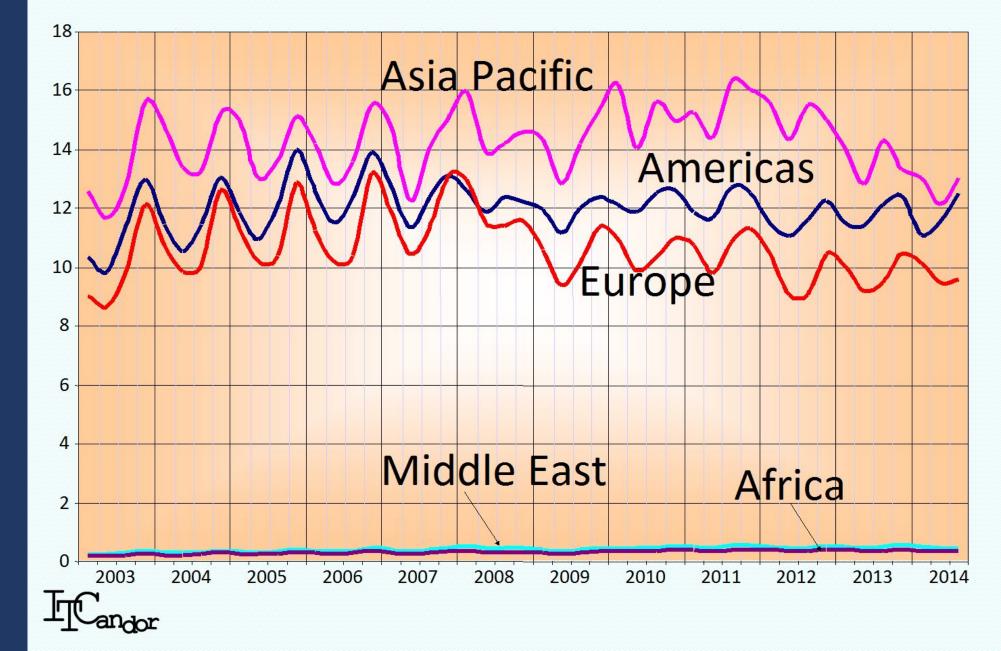
Enterprise Network Revenues (\$US Billion) By Quarter And Main Supplier 2007-2013 – Market Share – Year To End Of September 2013



Printer Market Trends

Sel Service Express, Inc.

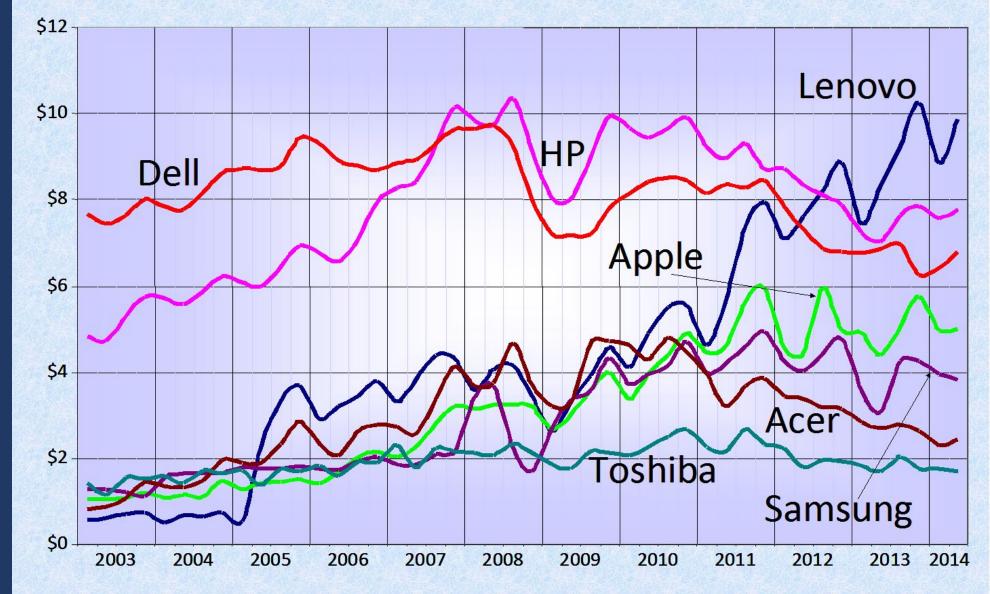
Printer shipments (million) by region and quarter - 2003-2014



PC Market Trends

Sels Service Express, Inc.

PC Brand Market Shares (\$US Billion) by Quarter – 2003-2014



Source: ITCandor, 2014

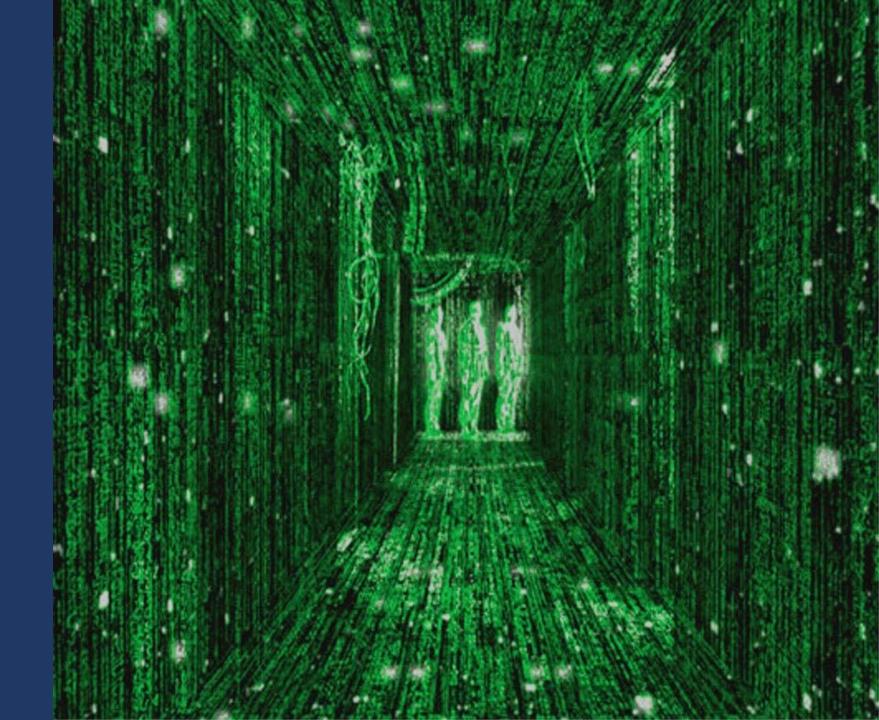
Innovations To Watch





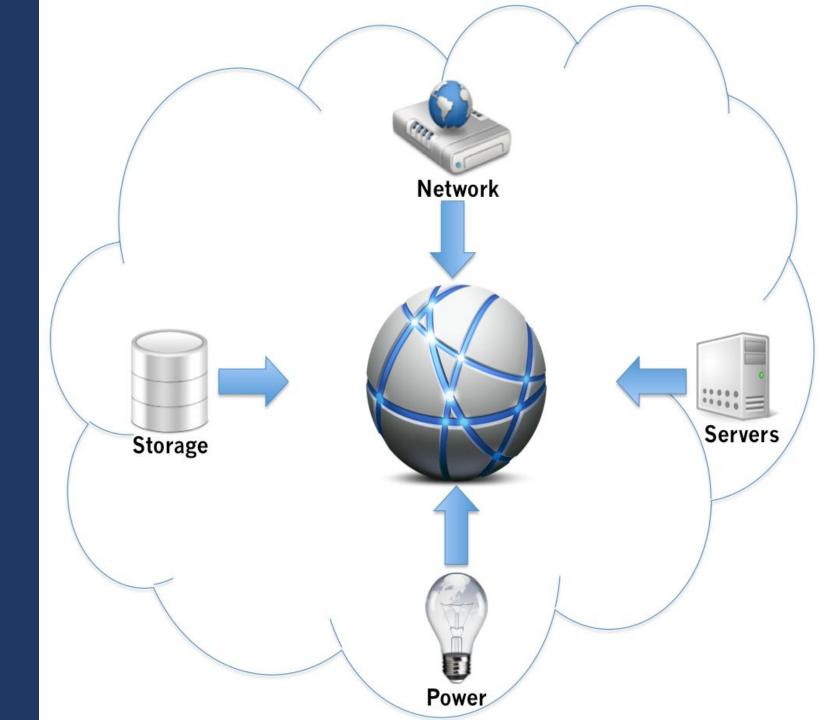
Software Defined Everything





Converged Infrastructure





New Hardware Players



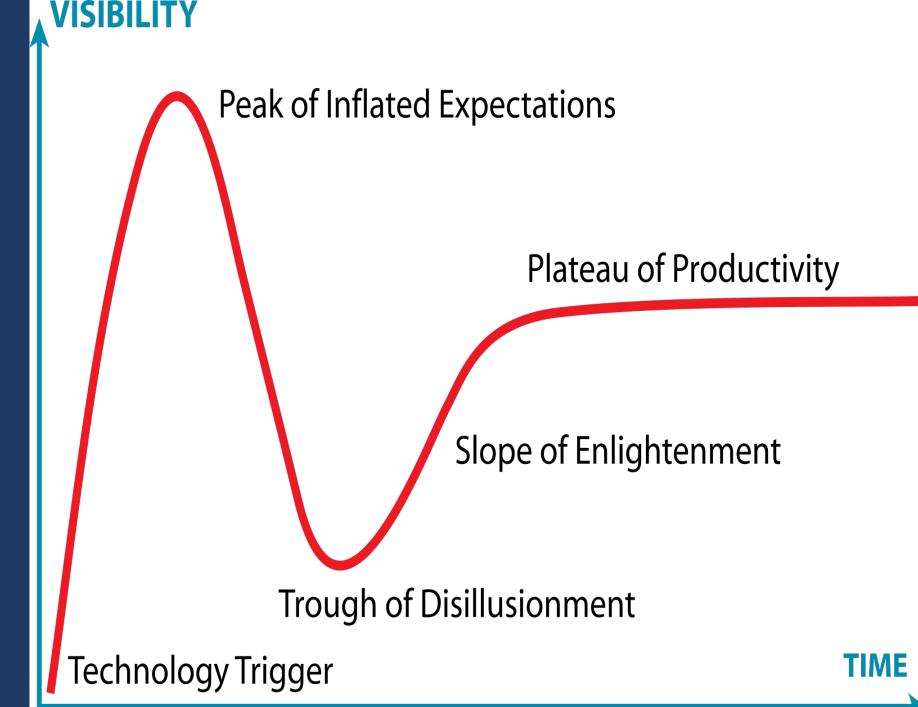


OEM Buyouts





Cloud





Questions?

